A WORKSHEET FOR
GAME-CHANGERS
Congratulations on making the decision to join me on this global webinar. We’re about to dive into some world-class tactics and ideas on becoming a game-changer, so let’s get right into it.

1.) Victims love criticism and game-changers are all about optimism. Where can you improve in ridding yourself of criticism and gaining optimism?

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___________________________________________________________________________________
___________________________________________________________________________________

2.) Describe the person who is looking back at you in the mirror each morning.

___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

3.) Make a list of game-changing books you will commit to reading in the next month:

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4.) How do you leverage your trials into greater opportunities?

___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

5.) What makes you great?

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___________________________________________________________________________________
___________________________________________________________________________________
“It’s not the critic who counts, not the man who points out how the strong man stumbles or where the doer of deeds could have done them better. The credit belongs to the person who is actually in the arena, whose face is marred by dust and sweat and blood, who strives valiantly, who errs, who comes up short again and again because there is no effort without error and shortcoming, who does actually strive to do the deeds, who knows great enthusiasms, the great devotions who spends himself in a worthy cause, who at best knows in the end the triumph of high achievement, and at worst, if he fails, at least fails while daring greatly, so his place shall never be with those cold, timid souls who neither know victory nor defeat.”

THEODORE ROOSEVELT
THE FIVE CONSISTENCIES OF GAME-CHANGERS

“Consistency is the Mother of Mastery.”
E – SHIFT FROM EXCUSES TO RESULTS

1.) Write down the excuses you will let go of today:
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

2.) Beneath every excuse lies a fear. What are your fears?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
D - SHIFT FROM DISTRACTION TO CONCENTRATION

1.) What distractions are holding you back currently?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

2.) What do you need to concentrate on to achieve mastery?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
S – SHIFTING FROM STAGNATION TO OPTIMIZATION

1.) What will be your first step from The Safe Harbor of The Known into The Blue Ocean of Possibility?

___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

2.) How will you make today better than yesterday?

___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
P - MOVE FROM THE PAST AND INTO THE FUTURE

1.) What experience from your past would be a good lesson today?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

2.) How can you take the past to become wiser, stronger, braver, etc.?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
W – STOP LIVING WEEK TO WEEK – INSTEAD, TRY GENERATION TO GENERATION

1.) How can you live a life that will influence the coming generation?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

2.) How can you be the Michelangelo of your industry?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
THE SIX MINDSETS OF TOTAL GAME-CHANGERS
1.) BIW (Best In World)

Where have you resigned yourself to average before?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

What is your self-identity?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

How will you commit to holding yourself to being the BIW?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
2.) OAD (Obsessive Attention to Detail)

In your work, are you all about the little details in a world that has resigned them to mediocrity?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

Describe a scenario where the attention to detail changed your experience.
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

How will you create a wow experience for those around you?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
3.) TCM (Total Craft Mastery)

Do you see your job as just a job? Why or why not?

___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

How do you see your work as a craft?

___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

Every master was once a beginner. Where do you stand and what will your journey look like?

___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
4.) ABD (Always Be Daring)

What are the places that frighten you?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

What difficult project have you been avoiding?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

Recall a situation where you have been daring.
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
5.) LBE (Lead By Example)

How have you led by example in the past?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

Who in history has led by example and made a difference by doing so?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

Where do you plan to lead by example in the future?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
6.) ABDOV (Always Be Delivering Outrageous Value)

Where have you knowingly not delivered outrageous value?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

Where have you purposely delivered outrageous value?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

Name a company who always goes above and beyond to give customers ten times the value they are expecting. Why does that keep you coming back?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
THE 3 DAILY RITUALS OF GAME-CHANGERS
1.) THE MORNING ROUTINE

What is your morning routine?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

How does your morning routine set the stage for the rest of your day?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
2.) The 90/90/1 Rule

What is your number one opportunity?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

What does the next 90 days look like for you if you follow this rule?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
3.) The Nightly 3

Write a few gratitude statements below:

___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

What three good things happened to you today?

___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
THE 4 MAGICAL WORDS OF GAME-CHANGERS
1.) ORIGINALITY

How do you make yourself authentic?
________________________________________
________________________________________
________________________________________

How do you make your work authentic?
________________________________________
________________________________________
________________________________________
2.) AUDACITY

How have you been audacious in the past?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

What is your big, audacious, history-making goal?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
3.) HUMANITY

What gesture of humanity have you made in the past month?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

How do you encourage those around you?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
4.) MASTERY

Where are the areas of mastery in your life now?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________

How will you grow mastery in the other areas?
___________________________________________________________________________________
___________________________________________________________________________________
___________________________________________________________________________________
CLOSING

Thank you for joining me on this webinar. You and thousands of others from across the globe can now be on your way to becoming game-changers in your lives. Congratulations, and remember, all change is hard at first, messy in the middle, and so gorgeous at the end.

All green lights,

[Signature]